



**Press
release**



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Exail opens new office in Norway to support growth in the Scandinavian region

13/09/2023 – Oslo (Norway) – Exail announces the opening of a new business office in Norway, that will support the company's growth in the Scandinavian region. Located in the Oslo area, this new office is led by Lars Sorfang, who is acting as General Manager for Exail AS, as well as Regional Sales Manager for Scandinavia.

A former officer for the Norwegian military, Lars previously held various business development positions at Kongsberg working on strategic defense programs, and Teledyne Flir, where he was Sales Director for the European region.

"I am very proud to be part of this new adventure with Exail, as I am deeply convinced, as a previous user of the technologies the company develops, that they are the right fit for the region that requires highly innovative and high-end products." Lars explains. "With this new office, we will be able to provide increased support to our growing base of customers in Norway, and more generally, Scandinavia."

Exail has won major contracts in the region over the past years, both in the civil and defense markets. This includes the sale of Inertial Navigation Systems for Norway's U212 submarines and Coast-Guard vessels, Finland's Multi-role corvettes, as well as Sweden A19 and A26 submarines. Exail has also established strong partnerships with civilian Scandinavian companies such as Teledyne Gavia, Nortek and RTS.

About Exail

Exail is a leading high-tech industrial company specializing in cutting-edge robotics, maritime, navigation, aerospace and photonics technologies. With a strong entrepreneurial culture, Exail delivers unrivaled performance, reliability and safety to its civil and defense clients operating in severe environments. From the deep sea to outer space, Exail expands their capabilities with a full range of robust in-house manufactured components, products and systems. Employing a workforce of 1500 people worldwide, the company benefits from a global footprint and conducts its business in over 80 countries. Exail was formed by ECA Group and iXblue joining forces in 2022. It is a subsidiary of Exail Technologies, a family-owned company specialized in high-technology. www.exail.com